

## **HSP3M Webquest**

### **4.1 Motivation and Emotion**

#### **Key Terms**

Motivation	Superego
Ego	Defence Mechanisms
Unconscious Mind	Companionate Love
Id	

What is motivation?

What motivates people to act as they do?

How does Freud see the nature of the human mind?

What is the difference between intrinsic and extrinsic motivation?

What is Freud's model of the mind?

According to Freud, what role does the unconscious mind play as a cause of human behavior?

How does psychoanalysis help to understand motivation?

What did Jung, Adler and Horney believe about the causes of human behavior?